

Fig. 1

Merchandise Name	Dialogue Scenario Name	Log Send Destination
DVD-ROM Drive	dvd.vxml	ftp.alpha.com
		ftp.beta.com
		ftp.gamma.com
Vacuum Cleaner	cleaner.vxml	ftp.cleanroom.co.jp
		ftp.sanitary.com
Refrigerator	refrigerator.vxml	ftp.refrigerator.com
⋮	⋮	⋮

Fig. 2

Customer ID	Personal Info.				Accumulated File Size (KB)
	Name	Sex	Age	Occupation	
4706	Taro Fujitsu	M	30	office worker	40
4707	Hanako Fujitsu	F	35	office worker	100
⋮	⋮	⋮	⋮	⋮	⋮

Fig. 3

Dialogue Scenario Name	Customer ID	Log File
dvd.vxml	4706	dvdlog1.txt
	4707	dvdlog2.txt
cleaner.vxml	4708	clog1.txt
⋮	⋮	

Fig. 4

Accumulated File Size	Billing Total (Yen)
0~50GB	0
50~100GB	5,000
100~200GB	10,000
⋮	⋮

Fig. 5

Log Send Destination	Accumulated File Size (GB)	Billing/Total
ftp.alpha.com	199	10,000
ftp.bata.com	55	5,000
⋮	⋮	⋮

Fig. 6

Accumulated File Size	Compensation
100MB	¥1,000 Gift Certificate
500MB	¥1,000 Gift Certificate
⋮	⋮

Fig. 7

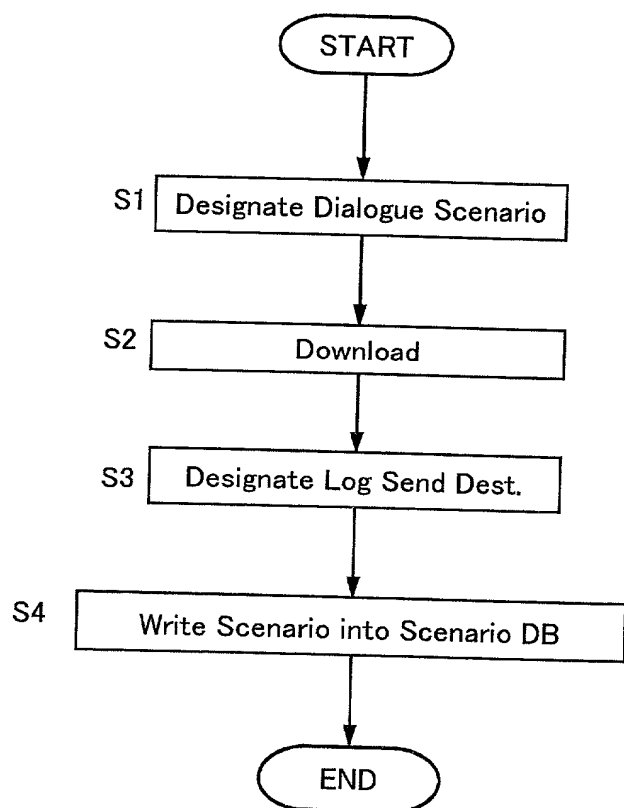


Fig. 8

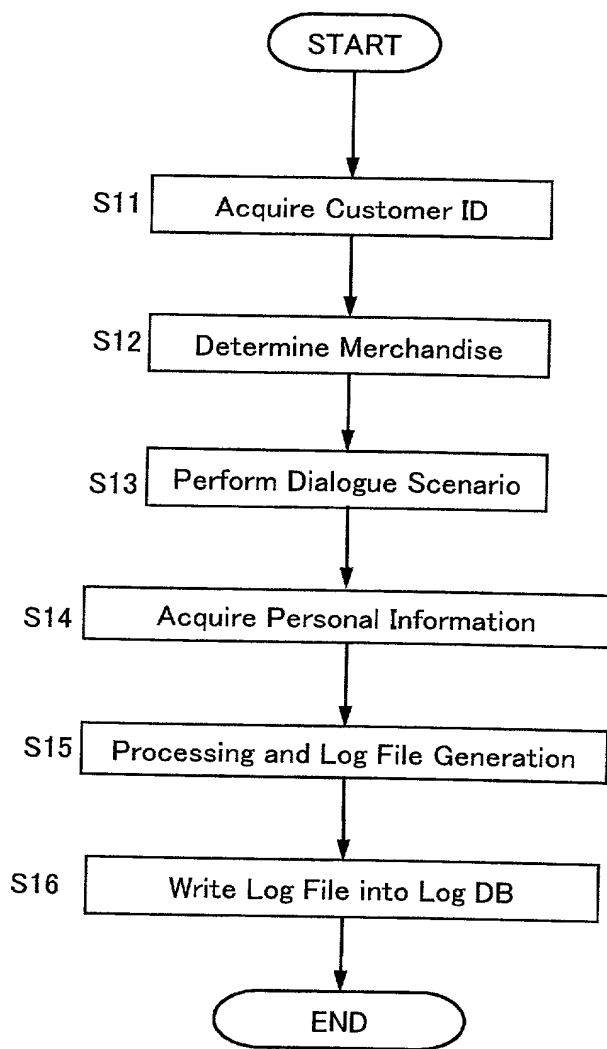


Fig. 9

<personal> Card No.: 4706; Name: Taro Fujitsu; Sex: M; Age: 30; Occupation:
Office Worker; E-mail: taro@fujitsu.com

</personal>

<dialogue>

Q1: The DVD-R drives that are the subject of this questionnaire are currently sold by three companies, Alpha Corp., Beta Corp., and Gamma Corp. I will explain the DVD-R drives that the three companies are offering, so please tell me a product name of your choice.

A1: O.K., Alpha Corp.'s DVD-R drive.

Q2: The DVD-R drive made by Alpha Corp. supports recording onto not only 4.7 GB media, but also the older 3.95 GB media. Connects to a personal computer via an exterior SCSI bus. Doesn't have an auto-shutoff function. Price is ¥35,000.

A2: Huh? They're asking ¥35,000? That's steep, isn't it. And not having auto-shutoff would pretty much bother me.

Q3: I beg your pardon; I didn't get that. Please tell me again.

A3: The cost is too high.

Q4: Well then, I will explain another product. Please tell me a product name of your choice.

A4: All right, Beta Corp.'s DVD-R drive. . . .

</dialogue>

Fig. 10

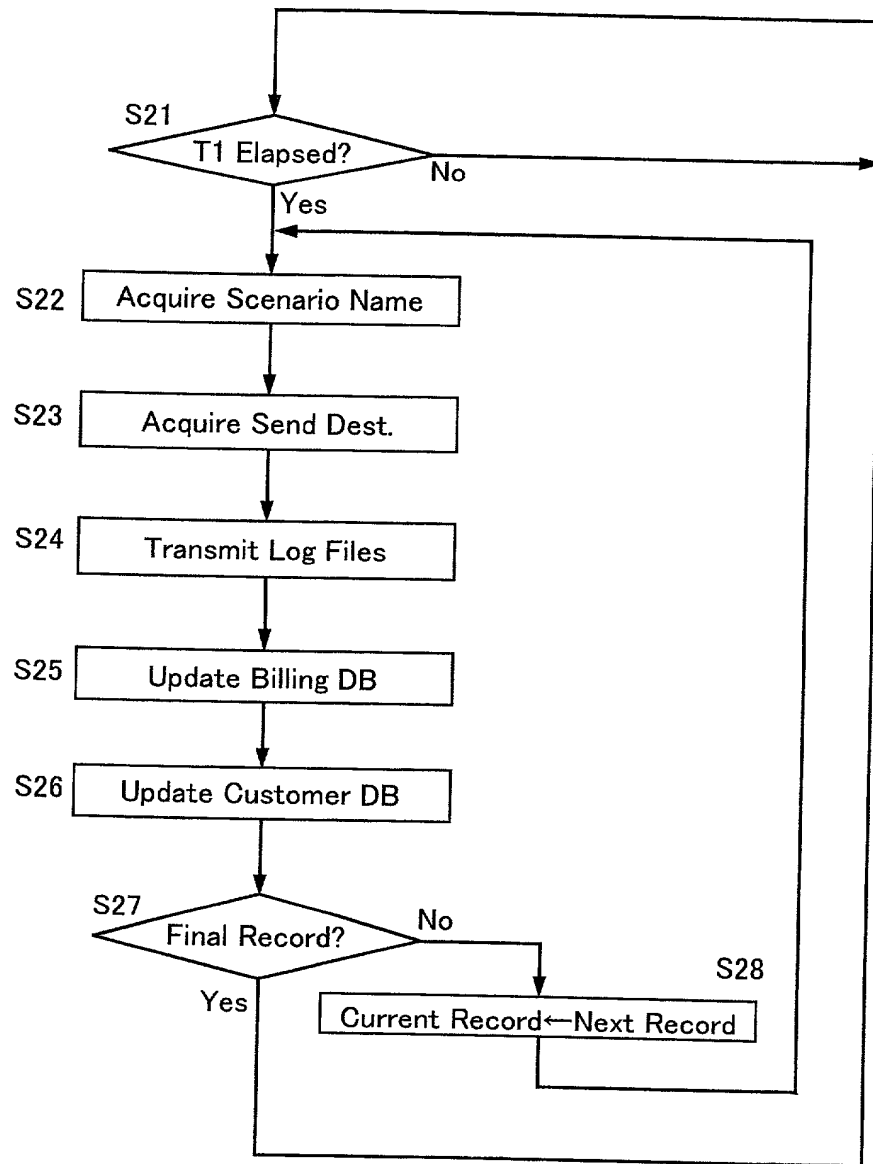


Fig. 11

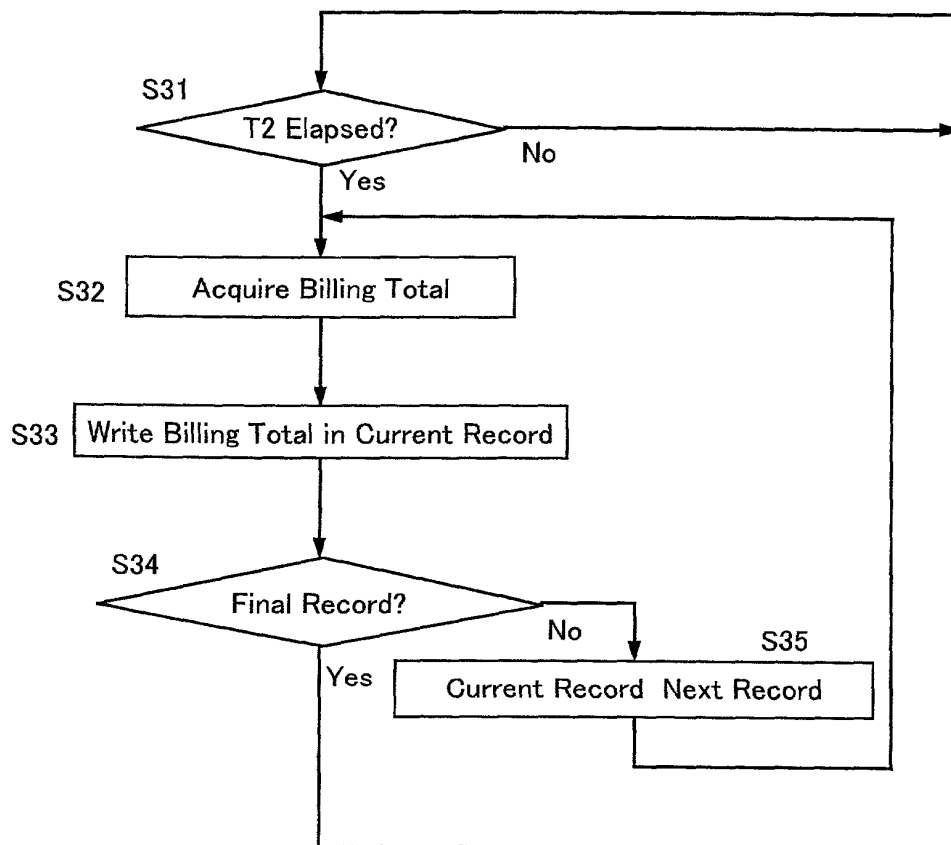


Fig. 12

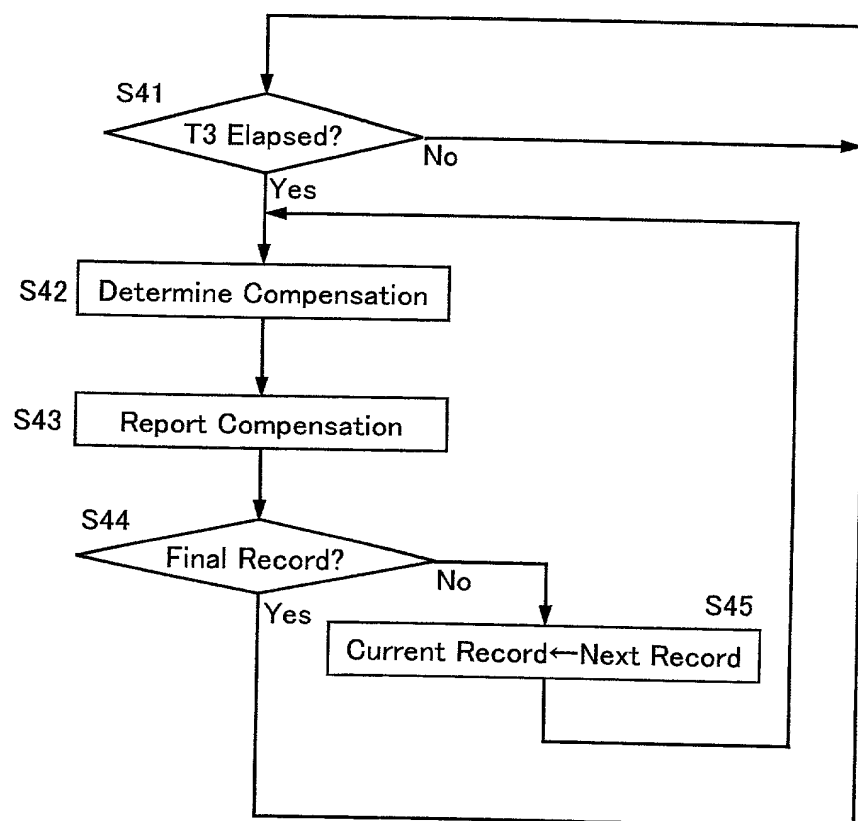


Fig. 13

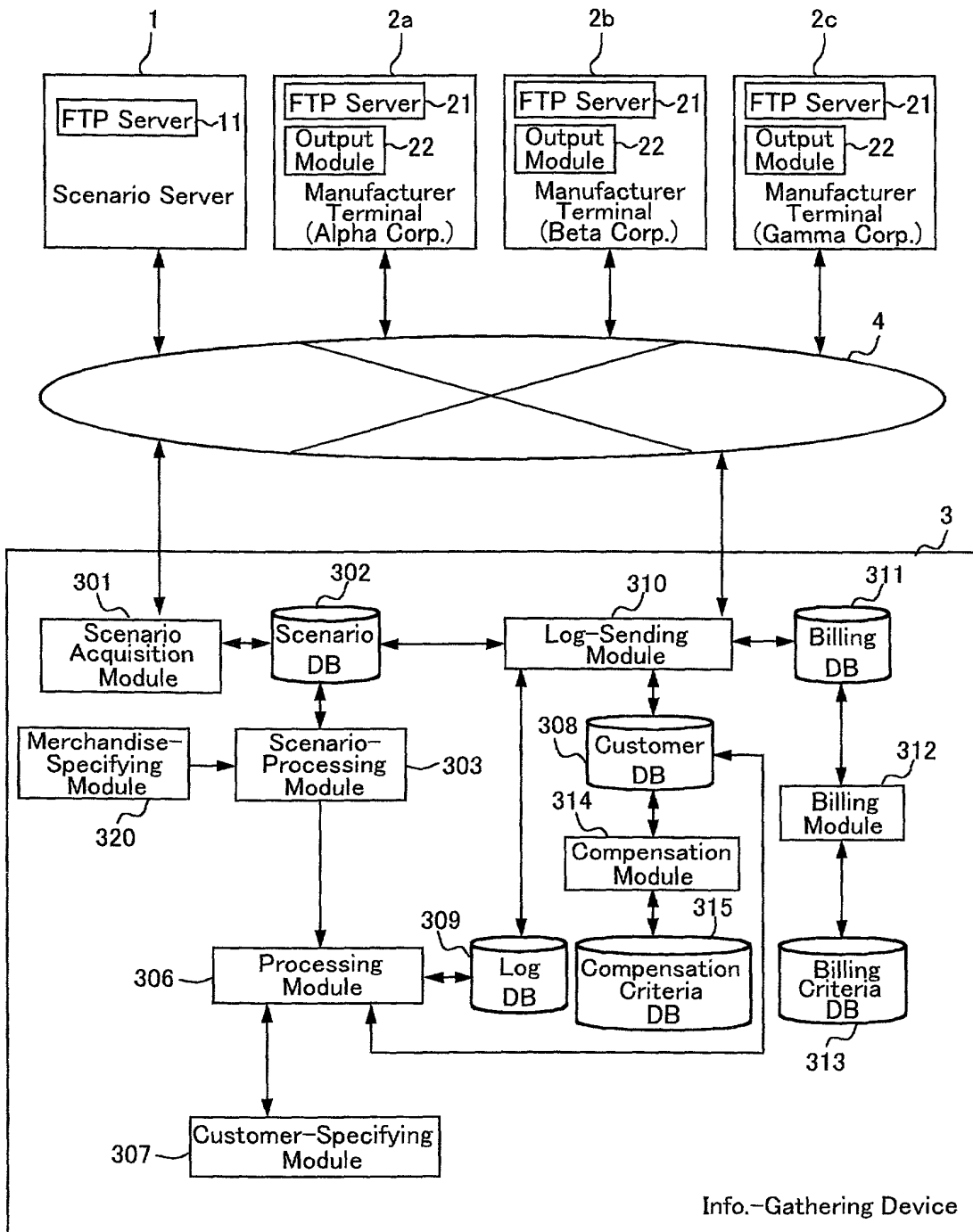


Fig. 14

Merchandise ID	Dialogue Scenario Name	Log Send Destination
001	Alpha Corp. DVD-R.vxml	ftp.alpha.com
002	Beta Corp. DVD-R.vxml	ftp.bata.com
⋮	⋮	⋮

Fig. 15

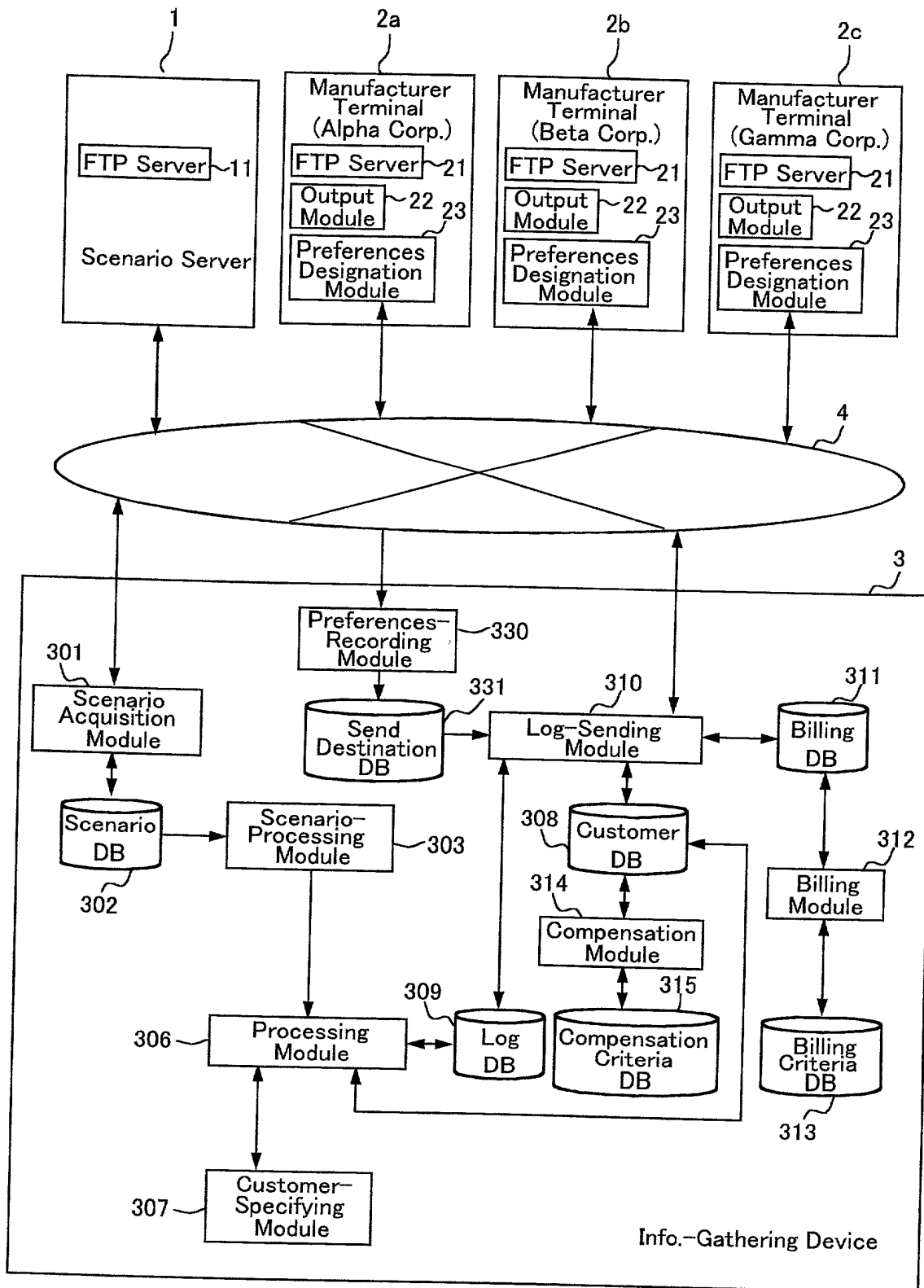


Fig. 16

Log Send Destination	Sending Preference 1	Sending Preference 2	Sending Preference 3
ftp.alpha.com	Dialogue Scenario Name="DVD-R"	$30 \leq \text{Age} \leq 40$ AND Sex="M" AND Occupation="Office Worker"	DVD-R OR DVD-R Media
ftp.beta.com	Merchandise ID="100"	$\text{Age} \geq 25$ AND Sex="Both" AND Occupation="All"	Vacuuming OR Cleaning
⋮	⋮	⋮	⋮

Fig. 17

Preferences Designation Routine

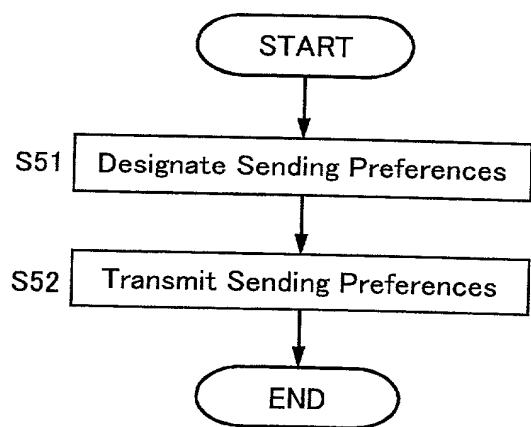


Fig. 18

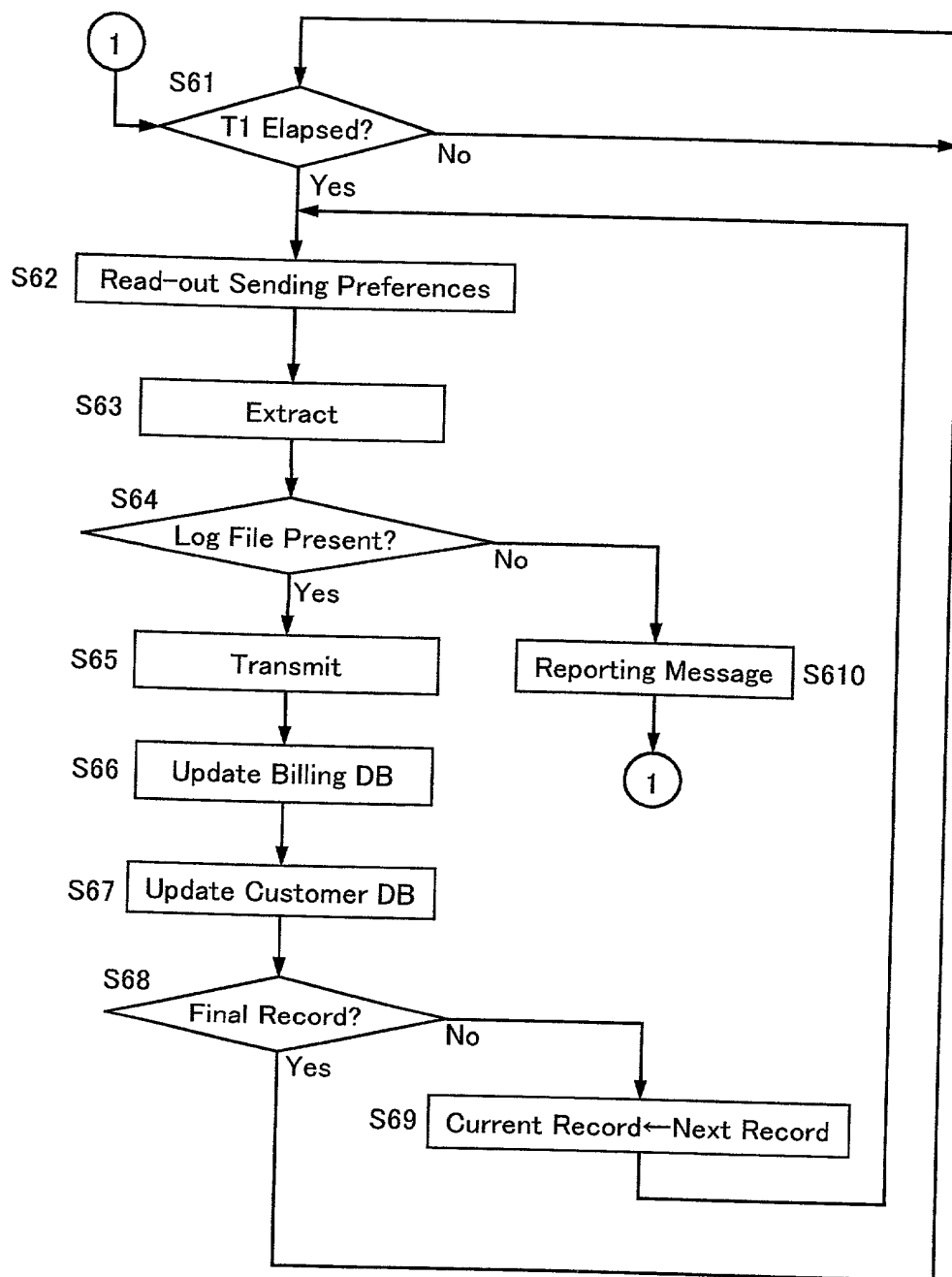


Fig. 19

☐ Product ID:

☒ Product Name :

DVD-R

▼

Washing Machine

Vacuum Cleaner

Keyword:

User Attributes:

Age:

30

~

40

Sex:

☒ M
 ☐ F
 ☐ Both

Occupation:

Office Worker

▼

Government Worker

Unemployed

All

SET

Designate one or the other

Fig. 20